

NEW LIST

MID-SIZED BUSINESS OWNERS

173,496 records

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1730-0M



This is the most complete file available of Mid-Sized Business Owners. They are the ultimate decision-makers who sign the checks, authorize purchases and run the show.

These savvy individuals are in constant need of products and services that will assist them in maximizing sales, improving day-to-day operations and increasing profits.

**Select by gender, geography, number of employees and S.I.C. code.
Minimum Order 5,000 names.**

Employee Size: (add \$25/M)

100-249	138,371
250-500	35,126

STATE COUNTS:

AK	442	IA	1,944	MS	1,308	PA	7,429
AL	2,311	ID	689	MT	482	RI	633
AR	1,367	IL	7,753	NC	5,270	SC	2,389
AZ	3,349	IN	3,687	ND	504	SD	538
CA	18,560	KS	1,755	NE	1,153	TN	3,518
CO	2,929	KY	2,320	NH	925	TX	12,819
CT	2,357	LA	2,347	NJ	5,330	UT	1,545
DC	707	MA	4,425	NM	932	VA	4,686
DE	459	MD	3,424	NV	1,436	VT	367
FL	10,756	ME	827	NY	10,963	WA	3,386
GA	5,450	MI	5,318	OH	7,342	WI	4,012
HI	779	MN	3,842	OK	1,857	WV	803
		MO	3,464	OR	1,969	WY	309

Suggested Usage:

These business owners are ideal prospects for computers, telecommunication services, copy machines, tax preparation services, online services, office supplies, coffee services, cleaning services, banking and financial services, environmental controls, etc.

Dunhill International's broad range of services includes Mailing, Telemarketing, and Email Lists, Email Address Appending, Telephone and Cell Phone Appending, Reverse Appending, List Management, List Brokerage and Consultation.

ORDER TOLL FREE 1-800-DUNHILL (386-4455) OR FAX 561-998-7880

020 **OVER for SIC Codes** >

Over 70 Years in the Mailing List Business

All lists are rented for one time use and may not be reproduced or reused without prior written permission.

\$90/M one time use
\$180/M unlimited use

Material

Barcode	Inquire
Diskette	\$50/F
E-mail/FTP	\$50/F
P/S Labels	\$15/M
Presort	Inquire

Selection

Employee Size	\$25/M
Gender	\$5/M
Key Code (6 digit)	\$5/M
Phone	\$25/M
SIC	N/C
State/SCF/Zip	\$5/M
Title Slug	\$5/M

Commission

20% to recognized brokers

Cancellation Policy

All orders cancelled before the mail date will incur a \$50 flat cancellation fee, along with \$10/M running charges plus shipping. Full charges will apply to all orders cancelled after mail date.

48 hour delivery
add \$100.00

M=per thousand names
F=flat



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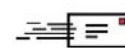
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Boca Raton, FL 33487-8239



By Phone
(561) 998-7800
M-F 8:30am-6:00pm

Select by S.I.C.:(samples) (no extra charge)

01	Agricultural Production - Crops	389	49	Electric Gas & Sanitary Services	1,120
02	Agricultural Production - Livestock	216	50	Wholesale Trade - Durable Goods	5,650
07	Agricultural Services	1,019	51	Wholesale Trade - Nondurable Goods	2,792
08	Forestry	80	52	Building Materials & Hardware	5,787
09	Fishing, Hunting, & Trapping	8	53	General Merchandise Stores	2,434
10	Metal Mining	10	54	Food Stores	8,821
12	Coal Mining	106	55	Automotive Dealers & Service Stations	4,066
13	Oil & Gas Extraction	648	56	Apparel & Accessory Stores	580
14	Mining & Quarrying - nonmetallic minerals	318	57	Home Furniture & Furnishing Stores	1,898
15	Building Construction- General Contractors	5,659	58	Eating & Drinking Establishments	9,307
16	Heavy Construction except Building	1,357	59	Miscellaneous Retail	2,577
17	Construction-Special Trade Contractors	4,096	60	Depository Institutions	1,740
20	Food & Kindred Products Mfrs.	2,766	61	Nondepository Credit Institutions	663
21	Tobacco Products Mfrs.	21	62	Security & Commodity Brokers	1,060
22	Textile Mill Products Mfrs.	570	63	Insurance Carriers	437
23	Apparel & other finished Products Mfrs.	588	64	Insurance Agents, Brokers, & Service	1,553
24	Lumber & Wood Products, except Furniture Mfrs.	1,198	65	Real Estate	2,673
25	Furniture & Fixtures Mfrs.	631	67	Holding & Other Investment Offices	475
26	Paper & Allied Products Mfrs.	1,356	70	Hotels Rooming Houses & Camps	2,531
27	Printing, Publishing, & Allied Industries	2,458	72	Personal Services	1,141
28	Chemical & Allied Products Mfrs.	1,454	73	Business Services	5,955
29	Petroleum Refining & related Inds. Mfrs.	157	75	Auto Repair Services & Parking	660
30	Rubber & Miscellaneous Plastics Mfrs.	1,620	76	Miscellaneous Repair Services	208
31	Leather & Leather Products Mfrs.	83	78	Motion Pictures	164
32	Stone, Clay, Glass, & Concrete Products Mfrs.	781	79	Amusement & Recreation Services	2,965
33	Primary Metal Industries Mfrs.	1,277	80	Health Services	16,864
34	Fabricated Metal Products Mfrs.	2,328	81	Legal Services	1,433
35	Industrial & Commercial Machinery Mfrs.	2,319	82	Educational Services	20,388
36	Electronic & Other Electrical Equipment Mfrs.	1,565	83	Social Services	4,084
37	Transportation Equipment Mfrs.	1,010	84	Museums, Art Galleries, & Gardens	113
38	Measuring & Analyzing Instruments Mfrs.	1,507	86	Membership Organizations	1,573
39	Miscellaneous Manufacturing Inds. Mfrs.	1,006	87	Engineering, Accounting, and Management Svs	3,776
40	Railroad Transportation	117	89	Miscellaneous Service Nec.	215
41	Local/Suburban Transit & Highway Passenger	1,468	91	Executive, Legislative, & General Government	3,910
42	Motor Freight Transportation/Warehouse	2,239	92	Justice, Public Order, & Safety	4,280
43	United States Postal Service	723	93	Public Finance & Taxation Policy	190
44	Water Transportation	189	94	Administrative - Human Resource Programs	1,173
45	Transportation by Air	408	95	Administrative - Environmental Quality Programs	415
46	Pipelines Except Natural Gas	39	96	Administration of Economic Programs	656
47	Transportation Services	649	97	National Security & International Affairs	375
48	Communications	1,696	99	Nonclassified Establishments	663

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